MULTI-DAY ENERGY STORAGE FOR NEW ENGLAND

Rachel Wilson, Manager of Strategy & Market Development NECPUC Shark Tank | May 2022



Energy Storage For A Better World



Rising to the climate challenge with a team that will deliver



OUR INVESTORS: LONG-TERM AND IMPACT-FOCUSED

\$367M in venture capital from top investors including: Breakthrough Energy Ventures (BEV), Coatue Management, NGP Energy Technology Partners III, ArcelorMittal, Temasek, Energy Impact Partners, Prelude Ventures, MIT's The Engine, Capricorn Investment Group, Eni Next, Macquarie Capital

OUR LEADERSHIP TEAM:

DECADES OF CUMULATIVE EXPERIENCE IN ENERGY STORAGE









The Challenge

The electrical grid needs to fundamentally transform to meet the challenges posed by climate change



Carbon mandates require retirements and risk stranding fossil assets



Intermittency of renewable assets create periods of undersupply



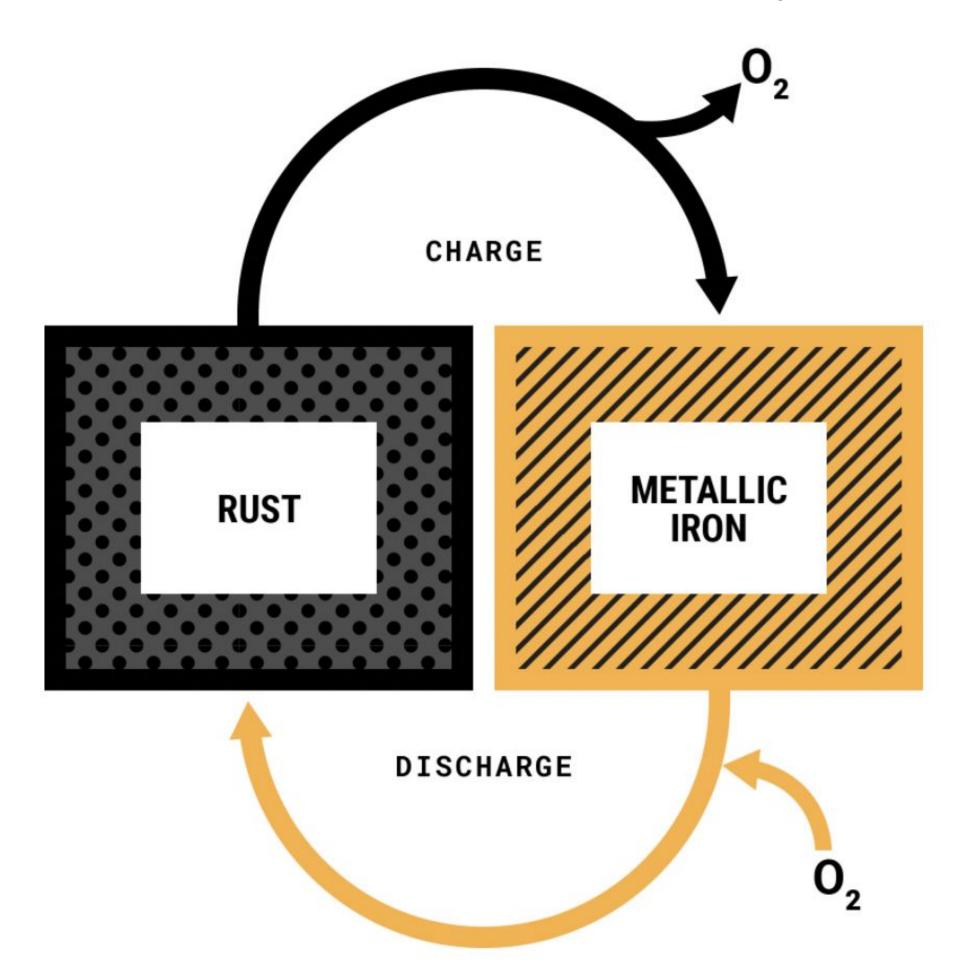
Extreme weather events become more frequent and disruptive to customers



Increased transmission congestion and long interconnection queues

Rechargeable iron-air enables decarbonization and delivers fundamental system flexibility

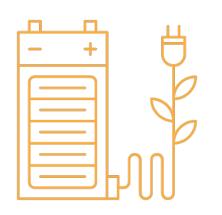
Reversible Rust Battery





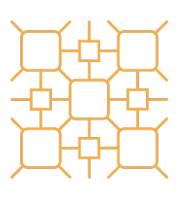
COST

Lowest cost rechargeable battery chemistry. Chemistry entitlement <\$1.00/kWh



SAFETY

No thermal runaway (unlike li-ion) Non-flammable aqueous electrolyte



SCALE

Iron is the most globally abundant metal Easily scalable to meet TWh demand for storage



MODULAR

No geographic limitations: can be sited anywhere to meet utility-scale needs.

