



**FREEWIRE**



## EV Fast Charging Reducing Costs and Speeding Deployment

*NECPUC – Shark Tank*

*May 24, 2022*

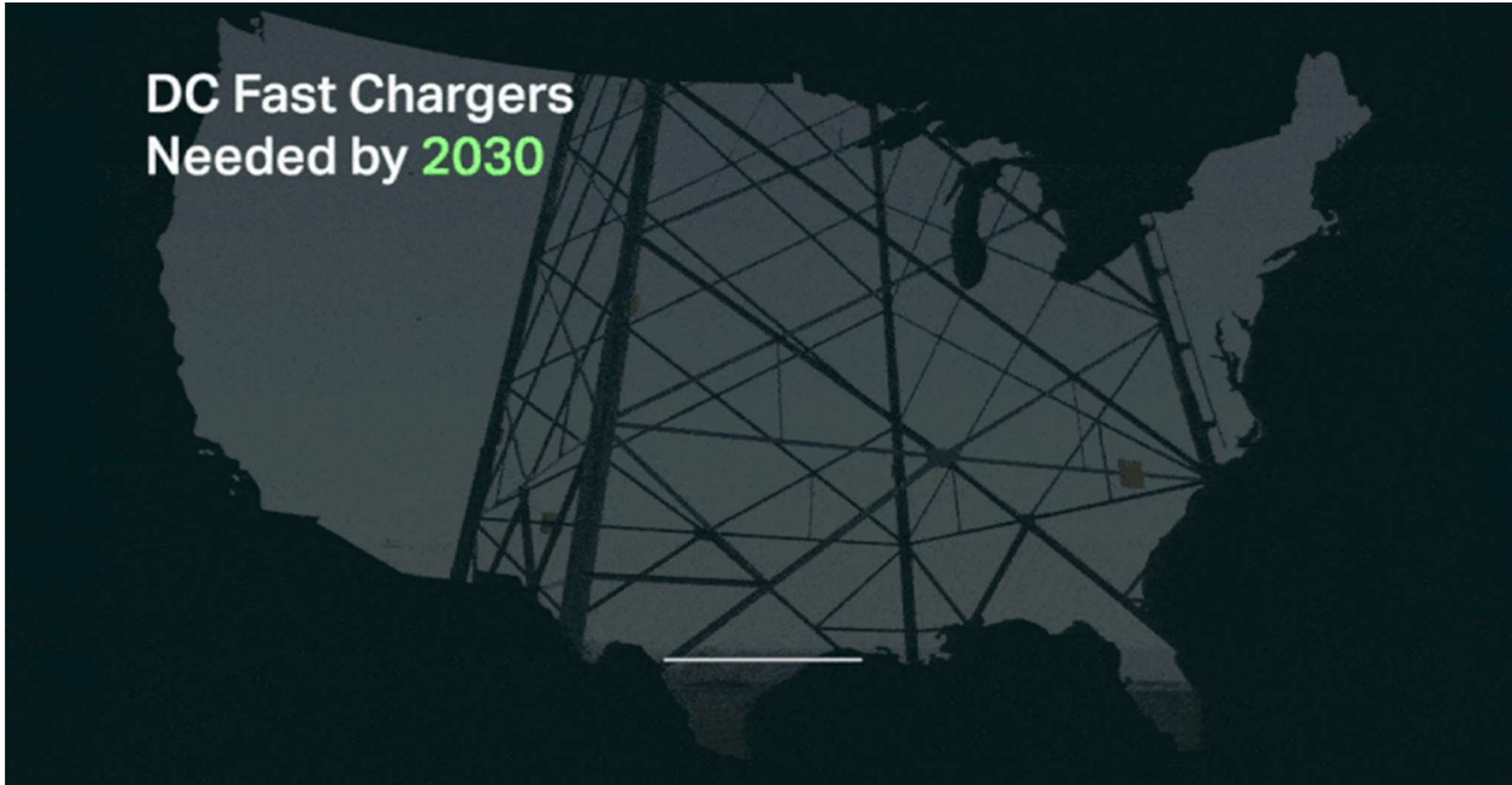
**Peter Olmsted**

**Director of Regulatory Affairs**



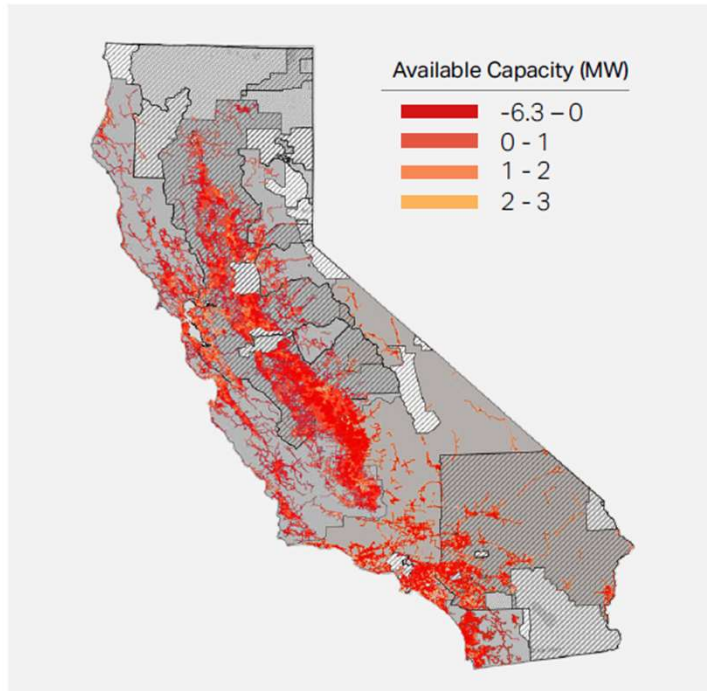


## Rate of EV fast charging deployment is too slow

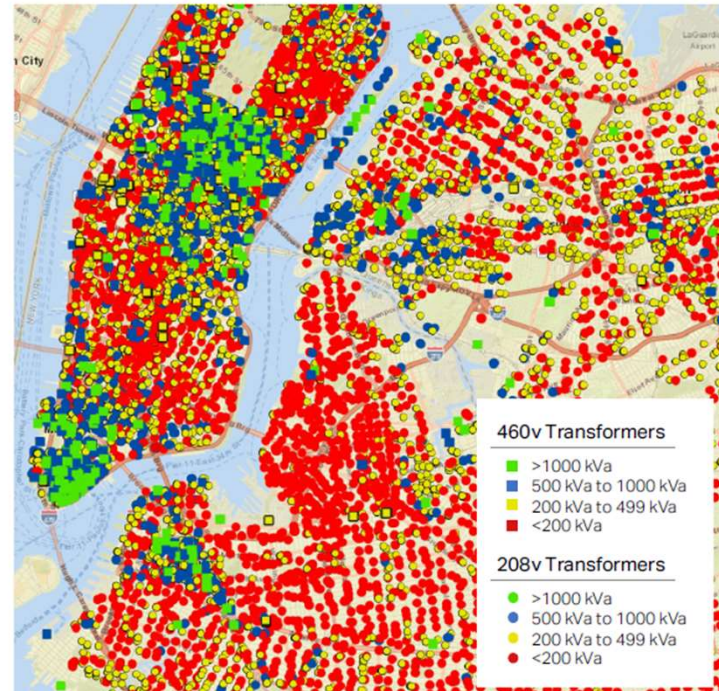




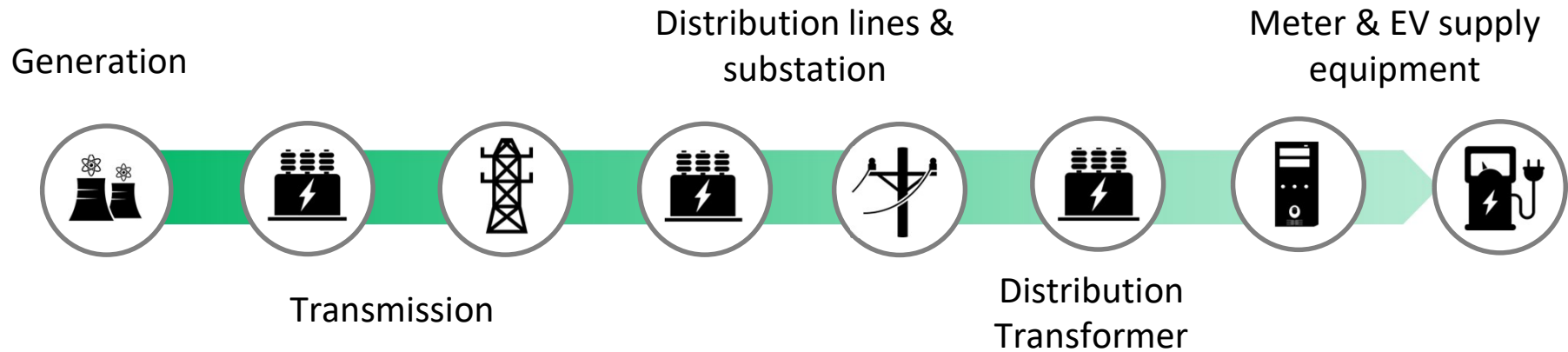
# The grid is old and increasingly constrained



**Figure 1: California**  
EDGE Capacity Analysis and data gaps. Red lines indicate areas where the grid cannot accommodate additional load without any thermal or voltage violations.



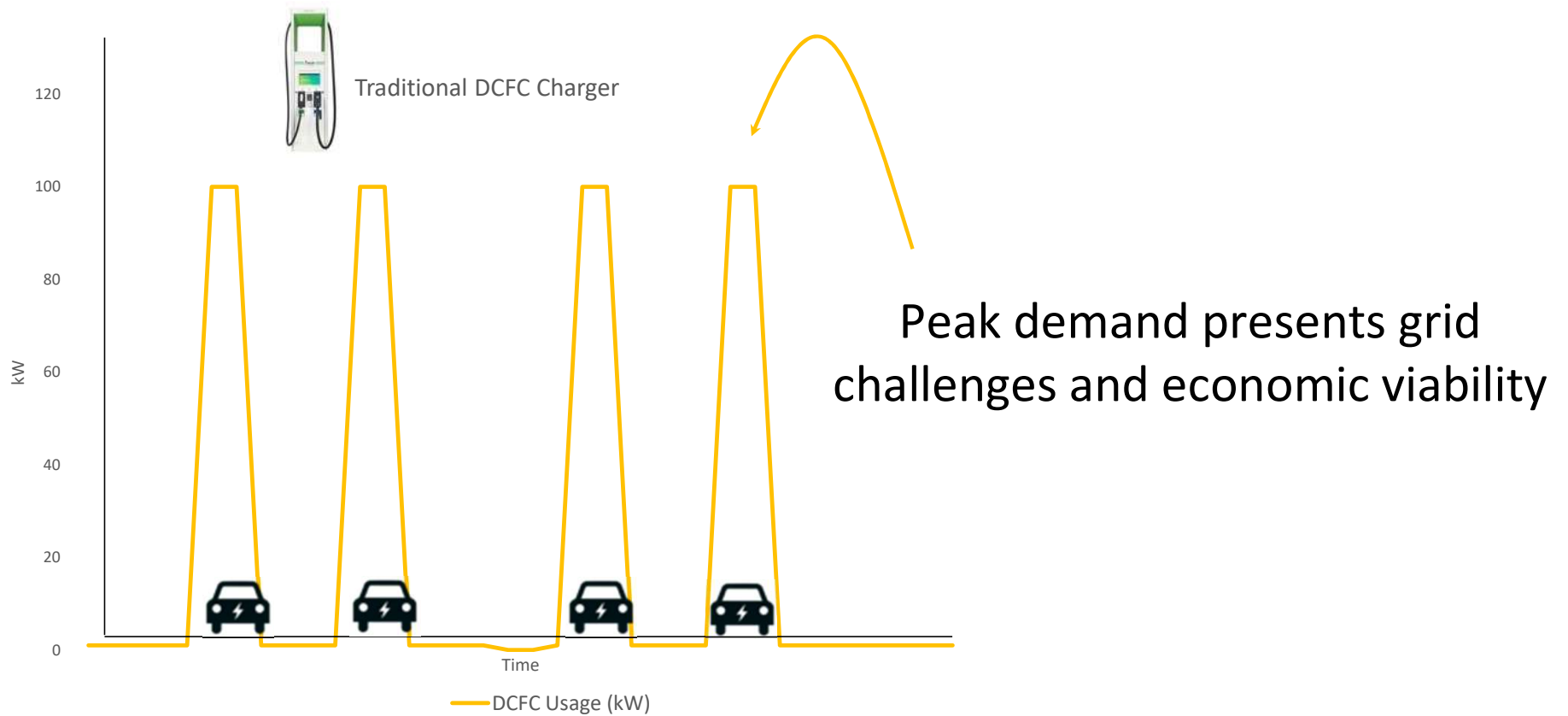
**Figure 2: New York City**  
Con Edison map of sites with sufficient capacity to host EV charging. Red indicates the lowest level of hosting capacity available.



**\$125 billion through 2030 to upgrade the grid for EVs – McKinsey**

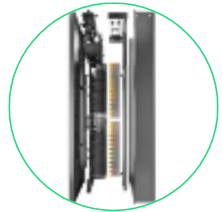


# High and unpredictable peak demand





# Overcoming Barriers – EV Charging + Battery Storage



## NEXT-GEN POWER CONVERTER

Proprietary power conversion technology with silicon carbide architecture & 99% efficiency.



## ADAPTIVE BATTERY PACK

Proprietary battery pack with flexible architecture that switches between 400V & 800V.



## 200 kW fast charging

200 kW to charge 1 EV  
100 kW to charge 2 EVs simultaneously

## 160 kWh battery-storage

Li-ion energy storage boosts grid power

## Low-voltage grid

Connects at 208V or 240V, same as Level 2

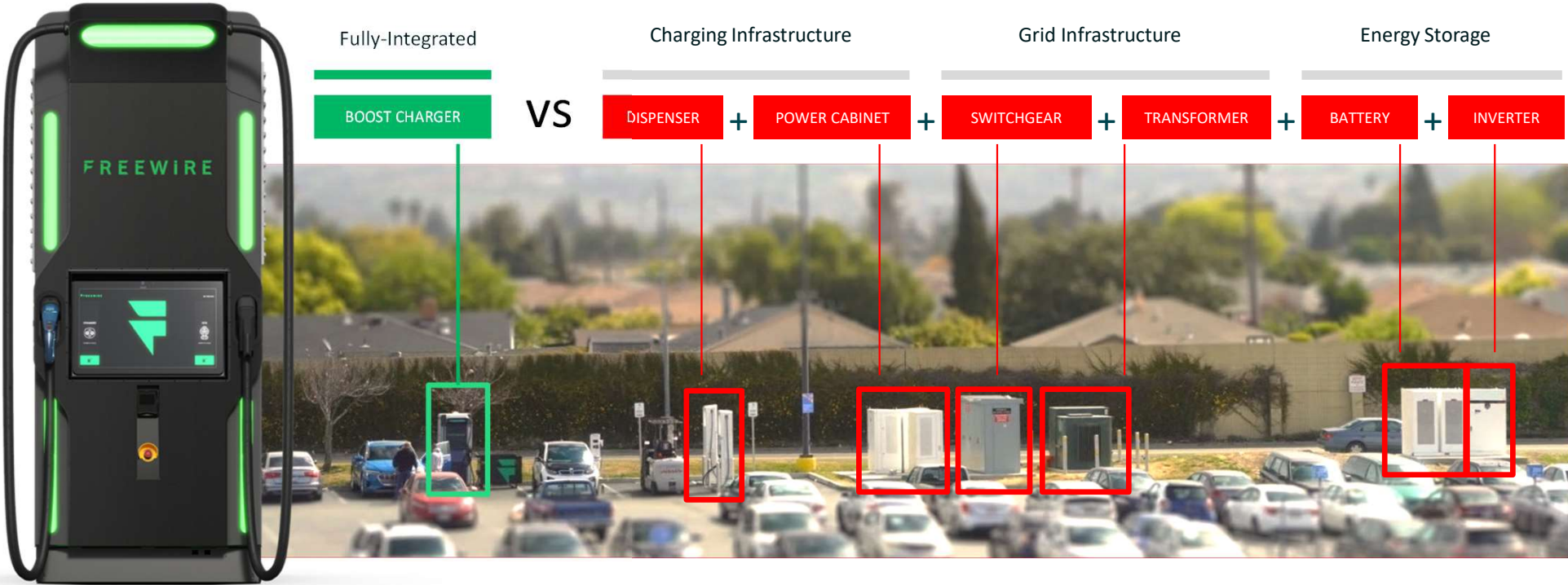


## ADVANCED CONTROL SYSTEM

Optimized to enable distributed energy services.

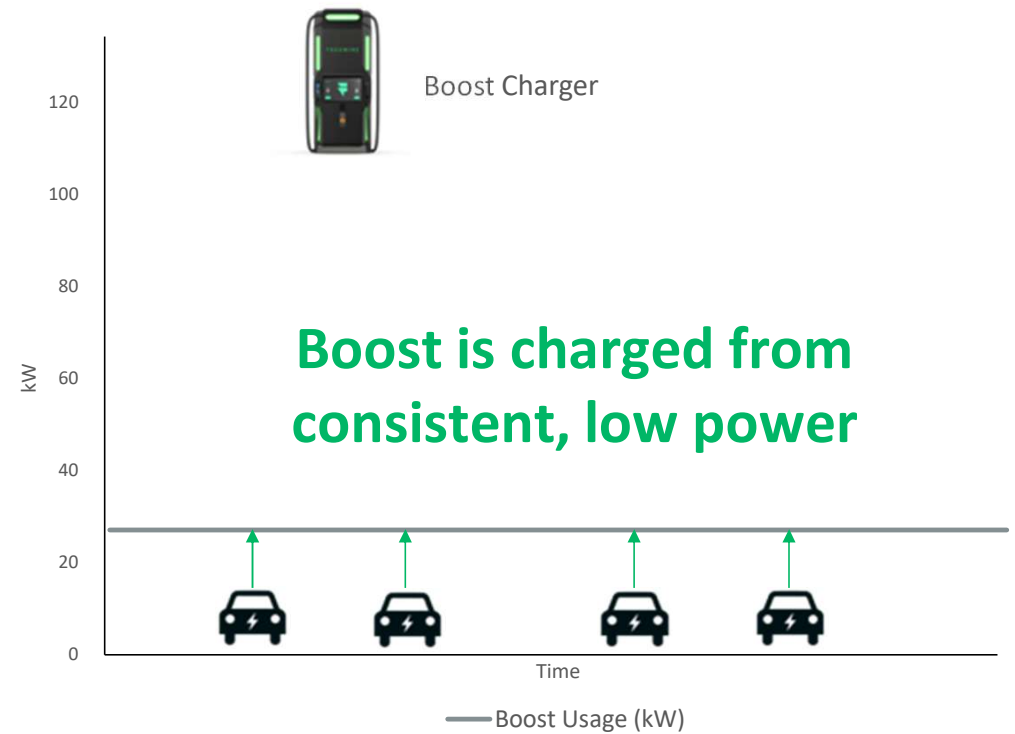
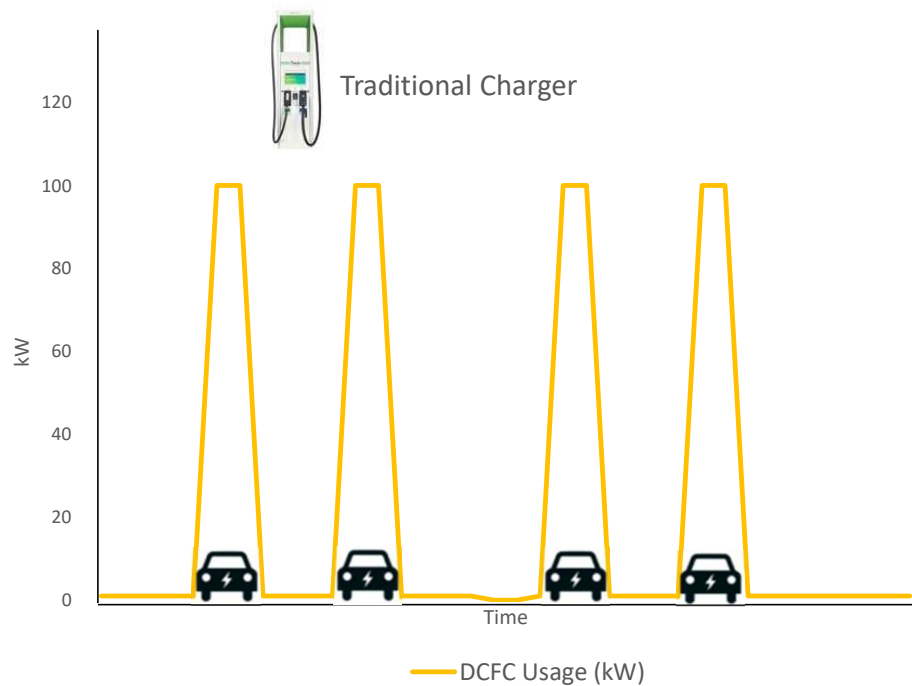


# Lower cost, less space, quicker install, lower grid impact





# Technology solution to peak demand & demand charges





# Thank You!

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